

Burt H. Collins

Burt H. Collins, born in Maine in 1879, says that being in the oil game is as natural for him as for a Welshman to be a miner. His father, C. P. Collins, one of the organizers of the Devonian Oil company and for many years its president, knew the oil business from coast to coast, and was one of the first to apply practical oil geology in the eastern oil fields and Oklahoma.

Burt H. Collins' earliest recollections are of the surroundings of the oil fields of McKean county, Pennsylvania; the sound of the barker of pumping wells and the big outdoor torch are among the things first remembered. Associated now with his brother, Ray M. Collins, and his cousin E. C. Oak and D. P. Oak, they are the owners of the Echo Oil company. Mr. Collins is an independent producer and at hearings in Pawhuska, Okla., and in Washington has often been regarded as the spokesman for the smaller operators.

As president of the Oklahoma-Kansas division of the Mid-Continent Oil & Gas association last year he was active in the work of support of the committee on conservation in the restricting of drilling unnecessary wells, believing that producing an unconsumed product depleted unreasonably the limited assets of oil in the ground belonging to the producers. Mr. Collins also is a firm believer in a tariff on oil, as well as other articles produced by cheap labor in foreign countries. He says while operating mines in South America he employed good native labor at 50 cents a day and skilled blacksmiths, tinmiths, carpenters, etc., at \$1.25 while no better workmen were paid \$5 and \$6 in the states. He says living in a foreign country makes one a firm believer in America and Americans.

Speaking of the work of the association, Mr. Collins says that special work such as securing just and proper tax legislation and having on hand available matter for the enlightenment of state and federal legislators and departments and committees is most essential, but that to the members the year book issued first in January was most interesting, the credit for which belongs to the secretary, Mr. Harry Smith. The Monthly Barometer of the association shows production, and consumption in chart form and is also much appreciated.

He says of market conditions that fairly accurate estimates can be made of future production several months in advance, but the unknown quantity is consumption and this can vary so much more than production that even those possessed of so-called inside information go wrong in their prophecies, and more than ever the makers of the price of crude oil and oil products are attempting to better foresee consumption requirements. Last August and September many profound calculations were used, the year as a whole being made hard on those venturing to see underground as well as into the future.

Mr. Collins is serving his second term as president of the association.

Pipeline Runs From the Burbank Pool

The Gulf Pipe Line company, which is paying 25 cents premium for Burbank oil, is running 12,340



BURT H. COLLINS

barrels daily from the Burbank pool over its lines. The Prairie Pipe Line company is running 8,200 barrels daily the Kay County Pipe Line company, (Ma and) is running 2,480 barrels. The Sinclair Pipe Line company takes 8,50 barrels per day; Coston 2,130 barrels and the Oklahoma Pipe Line company 8,000 barrels daily which is about the maximum of the Carter Oil company. The Oklahoma Pipe Line company is owned by the Standard Oil company of New Jersey, which accounts for the oil being run through that line.

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George Miller of the 101 Ranch on the Job

Among the oil men at Ponca City, all of whom have grown and prospered exceedingly as oil has come their way, is George Miller of the 101 Ranch who is showing the farmers how to farm, which is beyond a doubt some feat. He has made better sausage than the batchers have made, and has created a demand for same, and is now running a livery that is a new thing for Oklahoma, and moreover proposes to make harness for the teamsters who demand quality as well as the home-made article. Moreover, Mr. Miller has found oil

on his land, and the extension toward the south of the Ponca City field, is coming his way with great regularity; all of which is pleasing to friends who are legion; and the chances are that in addition to this Mr. Miller will shortly become one of the largest oil producers in the country, as he has much good acreage that has been passed upon by the best geologists; and this, on down the line, south of Ponca into the Ohio country.

Everybody is for Mr. Miller, who has a gift of making friends on sight and keeping them. He is also strong for his friends, and can tell

you that L. W. Wentz, E. W. Marland, and J. J. McGraw, now at the head of the active end of the big Exchange National bank in Tulsa are all strictly all right.

Living in a small time, made up as it is of thoroughbreds, is not so bad, when you come to think of it, but if there is any way of getting them all over to Tulsa, the Chamber of Commerce here would be glad to take the lead in doing this year thing. We have with us Charles E. Peters, Pawhuska's best citizen, who has been put at the head of the Tulsa Chamber of Commerce, and to him there is nothing impossible.

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